Wearing many

Profile: Lorie A. Brown <u>BrownLaw1.com</u>

is nothing new for Lorie Brown



Lorie A. Brown of the Brown Law Office

"I have a very unique law practice. I am a registered nurse as well as an attorney and am able to combine both professions into one." She has created a niche market for herself and in doing so, her practice has grown by leaps and bounds.

Primarily, Brown offers consulting for attorneys on medical issues that pertain to their cases. She provides consultation to the attorneys and researches the medical records to find out if the case is truly a malpractice suit or just a complication; getting down to the bottom of what really happened.

For example, on personal injury

When you have your law consultant hat on, you are helping the attorney and ultimately their clients as well. Both are very rewarding. I don't practice nursing anymore, but I apply my clinical knowledge to the medical issues in the law," said Brown.

She also represents physicians and nurses for licensing and contracting issues. Because of her relationships with physicians, she can find medical experts.

"When I first started out as a registered nurse, I always knew I wanted to further my education. I earned a masters degree in nursing before deciding to obtain a law degree. I actively practiced nursing for twelve years. One of my first jobs in law was with the Indiana Department of Insurance. It was quite enlightening to see the volume of complaints that were due to poor purchasing choices or issues with the carrier. That job made me very selective when it came to purchasing my own insurance policy," said Brown.

"When looking at insurance policies, the most important thing for me is ensuring my income will be protected in the event something would happen and I could not work," said Brown. Disability insurance was the "While working as both a nurse and attorney reviewing cases, I saw some of the worst things that could happen to a person and it's scary!"

"Purchasing a disability policy was very easy and such a convenient process. All aspects of my purchase were accomplished over the phone, fax and email. Angela has always been very responsive and has been doing this for a long time. She knows her stuff," said Brown.

Brown wears a lot of hats as a consultant, lawyer, registered nurse, business owner and mother of three -- and would not have it any other way. She is definitely a self-starter and when she sets her mind on something she goes after it. Lorie Brown says she loves being an attorney and feels she has the best job in the world.

Making the Purchase Simple



The hardest part to decide which

cases, she determines the nature, extent, cause, and permanent nature of the damages by reviewing the medical records. By doing extensive medical research, she can support her findings.

Brown said she feels the two professions are not that far from each other. "When you have your nursing hat on, you take care of patients and you are helping them.

Receive our Health Savings Accounts



answer. Brown feels the most important criteria for choosing a disability insurance policy is how the language is written. "I wanted a policy that specifically indicated you must be disabled from your "own" profession rather than just any profession. This may sound simple, but this language is not available in most policies. The Indiana State Bar Association's product has this language in its policy and I have been purchasing their disability insurance for over four years. It gives me peace of mind," Brown said.

"While working as both a nurse and attorney reviewing cases, I saw some of the worst things that could happen to a person and it's scary! I learned at an early age, you must protect yourself and your family," said Brown.



policy coverage's are best for you is to take time to review your personal needs, If you can never find time, have me explore options for you.

The quickest way to discover what disability coverage's you need to purchase is to contact me.

<u>Click here</u> to download our disability coverage worksheet.

For More Information Contact: Angela Gorton, VP Association Marketing <u>Angela@inbar.org</u> Phone: 877-647-2242

The Article Archive...